



landscape • architectural • hospitality • entertainment • illumination
25301 Commercentre Drive, Lake Forest, CA. 92630
Tel. (949)630-1350 Email. focus@focusindustries.com

WORKSHEET

CUSTOM STEP LIGHTS

W1-1

Name: _____ Date: _____ E-Mail: _____

Date Required: _____ Order Quantity: _____ Job Budget \$: _____

OPTION 1

STEP 1 of 2

Mounting Plate (MP): SITE INFORMATION

To retrofit a step light, we must first create a plate to mount the step light to the existing back box. This is termed as a "Mounting Plate" or (MP). Filling in the worksheet below with the site information will create a specification for a custom Mounting Plate.

Existing Back Box Size:

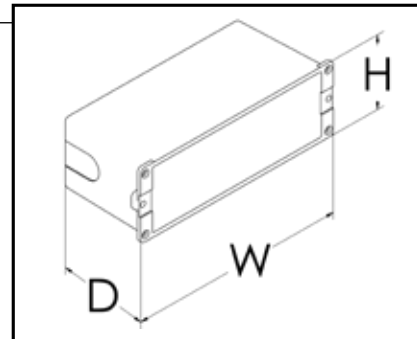
W: _____ H: _____ D: _____

Installed Manufacturer: _____

Supply Catalog #: _____

Photograph:

☐ Attached ☐ Unavailable



Condition(s) of Site

Mounting Hole(s): ☐ Usable ☐ Non Usable Reason: _____

Mounting Surface: ☐ Brick ☐ Wood ☐ Stucco ☐ Concrete ☐ Other: _____

Back Box: ☐ Usable ☐ Non Usable Reason: _____

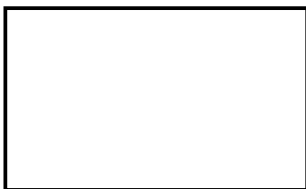
Input Voltage: ☐ 12v AC ☐ 120v AC ☐ 277v AC ☐ Other: _____

Existing Light Source in Back Box: _____

Mounting Plate (MP) Details:

☐ CUSTOM

Larger than 14.00" x 12.00"



☐ LARGE (168 sq inches max)

(Up to) 14.00" max. x 12.00" max



☐ MEDIUM (72 sq inches max)

(Up to) 12.00" max. x 6.00" max



☐ SMALL (32 sq inches max)

(Up to) 8.00" max. x 4.00" max



☐ EXTRA SMALL (18 sq inches max)

(Up to) 6.00" max. x 3.00" max



Custom Mounting Plate Size:

W: _____ H: _____

Mounting Plate Checklist:

☐ 4 Holes ☐ 2 Holes ☐ 0 Holes

Mounting Hole Location:

M1*: _____ M2*: _____

Hole Size: ☐ 1/8 ☐ 3/16 ☐ 1/4 ☐ Other: _____

Counter-sink: ☐ Yes ☐ No

Screw Type: ☐ #6 ☐ #8 ☐ #10 ☐ Other: _____

Head Type: ☐ Slotted ☐ Phillips

Screw Length: _____





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WORKSHEET

CUSTOM STEP LIGHTS

W1-1

OPTION 1

STEP 2 of 2

Backless Step Light Option

MOUNTING PLATE MATERIAL

Adding current LED Panels LEDP Fixtures to your custom plate.

Please select from the following options below. Comes with LED Light Source and a driver mounted to the back plate.

1 Select the Fixture Type: RESIDENTIAL



SL02 LEDP
4watt



SL021L LEDP
4watt



SL02AL LEDP
4watt



SL02VLEDP
5watt



SL041L LEDP
8watt



SL04AL LEDP
8watt



SL04 LEDP
8watt

COMMERCIAL



SL08 LEDP
8watt



SL08AL LEDP
8watt



SL17 LEDP
4watt

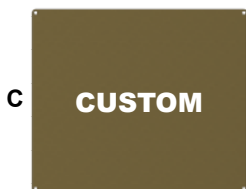


SL17AL LEDP
4watt



SL50 LEDP
5watt

2 Choose Mounting Plate Size and List Dimensions: Width and Height Provide your dimensions in the corresponding space (2a = Width / 2b = Height)



C CUSTOM



L LARGE



M MEDIUM

S SMALL

XS EXTRA SMALL

3 Select the MATERIAL:

- A. Aluminum (Paint Finish)
B. Brass Unfinished (Standard)

- C. Stainless Steel: (Standard)
D. Copper Unfinished (Standard)
E. OTHER _____

4 Select the CCT:

- A. 3000K (4 Watt 350lm / 5 Watt 350lm / 8 Watt 630lm)
B. 5200K (4 Watt 380lm / 5 Watt 380lm / 8 Watt 680lm)

5 Select the VOLTAGE:

- A. 12V B. 120V C. 208V D. 220V E. 240V F. 277V G. 120-277MV H. OTHER _____

6 Select the FINISH:



C- _____		1	2	2a	2b	3	4	5	6
1. FIXTURE TYPE		2. PLATE SIZE Must Complete Step 1 in order to proceed		2a. WIDTH Rounded up to nearest whole number	2b. HEIGHT Rounded up to nearest whole number	3. MATERIAL	4. CCT	5. VOLTAGE	6. FINISHES See above chart for reference
SL02 LEDP	SL04 LEDP	C CUSTOM		W: _____	H: _____	A. ALUM	A. 3000K	A. 12V	BLT
SL021L LEDP	SL08 LEDP	L LARGE				B. BRS	B. 5200K	B. 120V	BLK
SL02AL LEDP	SL08AL LEDP	M MEDIUM				C. SS		C. 208V	BRT
SL02VLEDP	SL17 LEDP	S SMALL				D. COP		D. 220V	LUN
SL041L LEDP	SL17AL LEDP	XS EXTRA SMALL				E. OTHER		E. 240V	CPR
SL04AL LEDP	SL50 LEDP							F. 277V	HTX
								G. 120-277MV	WHT
								H. Other	RAL _____



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WORKSHEET

CUSTOM STEP LIGHTS

W1-2

Name: _____ Date: _____ E-Mail: _____

Date Required: _____ Order Quantity: _____ Job Budget \$: _____

OPTION 2

STEP 1 of 2

Mounting Plate (MP): SITE INFORMATION

To retrofit a step light, we must first create a plate to mount the step light to the existing back box. This is termed as a "Mounting Plate" or (MP). Filling in the worksheet below with the site information will create a specification for a custom Mounting Plate.

Existing Back Box Size:

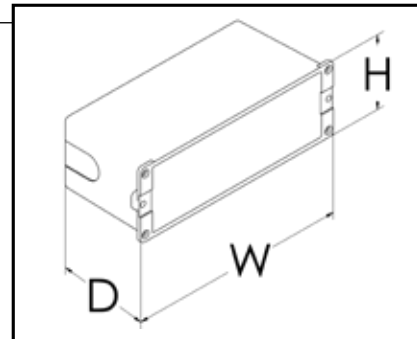
W: _____ H: _____ D: _____

Installed Manufacturer: _____

Supply Catalog #: _____

Photograph:

☐ Attached ☐ Unavailable



Condition(s) of Site

Mounting Hole(s): ☐ Usable ☐ Non Usable Reason: _____

Mounting Surface: ☐ Brick ☐ Wood ☐ Stucco ☐ Concrete ☐ Other: _____

Back Box: ☐ Usable ☐ Non Usable Reason: _____

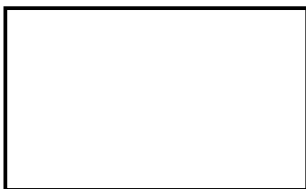
Input Voltage: ☐ 12v AC ☐ 120v AC ☐ 277v AC ☐ Other: _____

Existing Light Source in Back Box: _____

Mounting Plate (MP) Details:

☐ CUSTOM

Larger than 14.00" x 12.00"



☐ LARGE (168 sq inches max)

(Up to) 14.00" max. x 12.00" max



☐ MEDIUM (72 sq inches max)

(Up to) 12.00" max. x 6.00" max



☐ SMALL (32 sq inches max)

(Up to) 8.00" max. x 4.00" max



☐ EXTRA SMALL (18 sq inches max)

(Up to) 6.00" max. x 3.00" max



Custom Mounting Plate Size:

W: _____ H: _____

Mounting Plate Checklist:

☐ 4 Holes ☐ 2 Holes ☐ 0 Holes

Mounting Hole Location:

M1*: _____ M2*: _____

Hole Size: ☐ 1/8 ☐ 3/16 ☐ 1/4 ☐ Other: _____

Counter-sink: ☐ Yes ☐ No

Screw Type: ☐ #6 ☐ #8 ☐ #10 ☐ Other: _____

Head Type: ☐ Slotted ☐ Phillips

Screw Length: _____





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WORKSHEET

CUSTOM STEP LIGHTS

W1-2

OPTION 2

STEP 2 of 2

STANDARD DESIGN CHOICE GALLERY

Adding standard louvers, lens opening, and standard designs to your custom plate.

Converting a Step Light to a "Standard Design Choice."

To become a step light, the Mounting Plate Panel will have to be specified with a LED Panel that fits into the existing back box.

Combine the MP with an "Integral" made-to-order, pick your own fixture.

Specify a design from our "Design Choice Gallery" and have that design integrated into the MP as a complete step light fixture.

1 Select the Fixture Type:



1LL (1 Long Louver)



1LS (1 Short Louver)



001 (Sandstone)



301 (Wine)



201 (Desert Coyote)



009 (Plumeria)



4LL (4 Louver Long)



4LS (4 Louver Short)



004 (Palm Tree)



111 (Bamboo)



109 (Hibiscus)



402 (Lines)



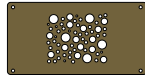
ALL (Large Lens)



ALS (Small Lens)



103 (Turtle)



401 (Circles)

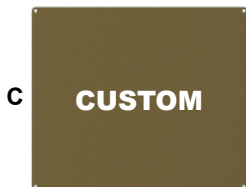


302 (Grapes)



101 (Fish/Waves)

2 Choose Mounting Plate Size and List Dimensions: Width and Height Provide your dimensions in the corresponding space (2a = Height / 2b = Width)



C

CUSTOM



L

L



M

M



S

S



XS

XS

3 Select the MATERIAL:

- A. Aluminum (Paint Finish)
B. Brass Unfinished (Standard)

C. Stainless Steel: (Standard)

D. Copper Unfinished (Standard)

E. OTHER _____

4 Select the LED SOURCE:

LP4 (4w LED Panel)

LP5 (5w LED Panel)

LP8R (8w Round LED Panel)

LP4R (4w Round LED Panel)

LP8 (8w LED Panel)

LP12 (12w LED Panel)

5 Select the CCT:

A. 3000K (4 Watt 350lm / 5 Watt 350lm / 8 Watt 630lm)

B. 5200K (4 Watt 380lm / 5 Watt 380lm / 8 Watt 680lm)

6 Select the VOLTAGE:

A. 12V

C. 208V

E. 240V

G. 120-277MV

B. 120V

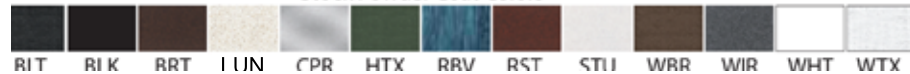
D. 220V

F. 277V

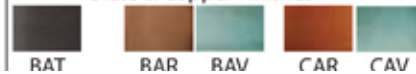
H. OTHER _____

7 Select the FINISH:

Stock Powder Coat Colors



Brass & Copper Finishes



CSL-

1

2

2a

2b

3

4

5

6

7

1. FIXTURE TYPE

1LL Single Long Louver
1LS Single Short Louver
001 Sandstone
301 Wine
201 Desert Coyote
009 Plumeria
4LL 4 Louver Long
4LS 4 Louver Short
004 Palm Tree

111 Bamboo
109 Hibiscus
402 H. Lines
ALL Large Lens
ALS Small Lens
103 Turtle
401 Circles
302 Grapes
101 Fish/Waves

2. PLATE SIZE

Must Complete Step 1 in order to proceed

C CUSTOM

L LARGE

M MEDIUM

S SMALL

XS EXTRA SMALL

2a. WIDTH

Rounded up to nearest whole number
W: _____

2b. HEIGHT

Rounded up to nearest whole number
H: _____

3. MATERIAL

A. ALUM
B. BRS
C. SS
D. COP
E. OTHER

4. LED SOURCE

LP4
LP4R
LP5
LP8
LP8R
LP12

5. CCT

A. 3000K
B. 5200K

6. VOLTAGE

A. 12V
B. 120V
C. 208V
D. 220V
E. 240V
F. 277V
G. 120-277MV
H. Other

7. FINISHES See above chart for reference

BLT
ATV
BLK
BRT
CAM
CPR
HTX
RBV
RST
STU
WBR
WIR
WHT
WTX
BKM (Brass and Copper only)
*TBD (Brass and Copper only)
BAV (Brass and Copper only)
*TBD (Brass and Copper only)
CAV (Brass and Copper only)
RAL _____



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WORKSHEET

CUSTOM STEP LIGHTS

W1-3

Name: _____ Date: _____ E-Mail: _____

Date Required: _____ Order Quantity: _____ Job Budget \$: _____

OPTION 3

STEP 1 of 2

Mounting Plate (MP): SITE INFORMATION

To retrofit a step light, we must first create a plate to mount the step light to the existing back box. This is termed as a "Mounting Plate" or (MP). Filling in the worksheet below with the site information will create a specification for a custom Mounting Plate.

Existing Back Box Size:

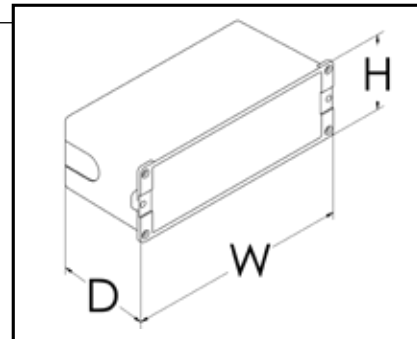
W: _____ H: _____ D: _____

Installed Manufacturer: _____

Supply Catalog #: _____

Photograph:

☐ Attached ☐ Unavailable



Condition(s) of Site

Mounting Hole(s): ☐ Usable ☐ Non Usable Reason: _____

Mounting Surface: ☐ Brick ☐ Wood ☐ Stucco ☐ Concrete ☐ Other: _____

Back Box: ☐ Usable ☐ Non Usable Reason: _____

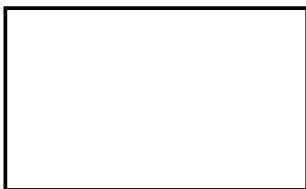
Input Voltage: ☐ 12v AC ☐ 120v AC ☐ 277v AC ☐ Other: _____

Existing Light Source in Back Box: _____

Mounting Plate (MP) Details:

☐ CUSTOM

Larger than 14.00" x 12.00"



☐ LARGE (168 sq inches max)

(Up to) 14.00" max. x 12.00" max



☐ MEDIUM (72 sq inches max)

(Up to) 12.00" max. x 6.00" max



☐ SMALL (32 sq inches max)

(Up to) 8.00" max. x 4.00" max



☐ EXTRA SMALL (18 sq inches max)

(Up to) 6.00" max. x 3.00" max



Custom Mounting Plate Size:

W: _____ H: _____

Mounting Plate Checklist:

☐ 4 Holes ☐ 2 Holes ☐ 0 Holes

Mounting Hole Location:

M1*: _____ M2*: _____

Hole Size: ☐ 1/8 ☐ 3/16 ☐ 1/4 ☐ Other: _____

Counter-sink: ☐ Yes ☐ No

Screw Type: ☐ #6 ☐ #8 ☐ #10 ☐ Other: _____

Head Type: ☐ Slotted ☐ Phillips

Screw Length: _____





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WORKSHEET

CUSTOM STEP LIGHTS

W1-3

OPTION 3

STEP 2 of 2

PERSONAL DESIGN CHOICE

Create your own design onto your custom step light.

Converting a Step Light to a Personal Design Choice. The Mounting Plate Panel will have to be specified with a LED Panel that fits into the existing back box.

1 Provide your Custom Design:

CUSTOM

CUSTOM

CUSTOM

CUSTOM

What must be supplied in order to accurately create your custom design:

- 1) Please supply 300 DPI image, or vector file.
- 2) Please specify location size of image within plate dimensions.
- 3) We will provide the number for the custom design.

2 Choose Mounting Plate Size and List Dimensions: Width and Height Provide your dimensions in the corresponding space (2a = Width / 2b = Height)

C CUSTOM

L L

M M

S S

XS XS

3 Select the MATERIAL:

- A. Aluminum (Paint Finish)
B. Brass Unfinished (Standard)

- C. Stainless Steel: (Standard)
D. Copper Unfinished (Standard)
E. OTHER _____

4 Select the LED SOURCE:

- LP4 (4w LED Panel) LP5 (5w LED Panel) LP8R (8w Round LED Panel)
LP4R (4w Round LED Panel) LP8 (8w LED Panel) LP12 (12w LED Panel)

5 Select the CCT:

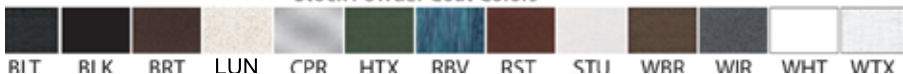
- A. 3000K (4 Watt 350lm / 5 Watt 350lm / 8 Watt 630lm)
B. 5200K (4 Watt 380lm / 5 Watt 380lm / 8 Watt 680lm)

6 Select the VOLTAGE:

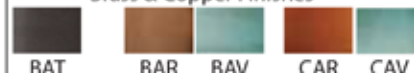
- A. 12V C. 208V E. 240V G. 120-277MV
B. 120V D. 220V F. 277V H. OTHER _____

7 Select the FINISH:

Stock Powder Coat Colors



Brass & Copper Finishes



CSL- _____ 1 - 2 - 2a - 2b - 3 - 4 - 5 - 6 - 7

1. FIXTURE TYPE

1. Provide Artwork
Factory will assign
design code

2. PLATE SIZE

Must Complete Step 1 in
order to proceed

- C CUSTOM
L LARGE
M MEDIUM
S SMALL
XS EXTRA SMALL

2a. WIDTH

Rounded up to nearest
whole number

W: _____

2b. HEIGHT

Rounded up to nearest
whole number

H: _____

3. MATERIAL

- A. ALUM
B. BRS
C. SS
D. COP
E. OTHER

4. LED SOURCE

- LP4
LP4R
LP5
LP8
LP8R
LP12

5. CCT

- A. 3000K
B. 5200K

6. VOLTAGE

- A. 12V
B. 120V
C. 208V
D. 220V
E. 240V
F. 277V
G. 120-277MV
H. Other

7. FINISHES

See above chart for reference

- BLT HTX WHT
ATV RBV WTX
BLK RST BKM (Brass and Copper only)
BRT STU *TBD (Brass and Copper only)
CAM WBR BAV (Brass and Copper only)
CPR WIR *TBD (Brass and Copper only)
CAV (Brass and Copper only)

RAL _____



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WORKSHEET

CUSTOM STEP LIGHTS

W1-4

OPTION 4

STEP 1 of 1

PERSONAL DESIGN FACE PLATE ONLY

Create your own design onto your custom plate.

Providing a personal design step light cover. The face plate design of your choice, can be manufactured to your specifications. **(Cover only)**

1 Provide your Custom Design:

CUSTOM

CUSTOM

CUSTOM

CUSTOM

What must be supplied in order to accurately create your custom design:

- 1) Please supply 300 DPI image, or vector file.
- 2) Please specify location size of image within plate dimensions.
- 3) We will provide the number for the custom design.

2 Choose Mounting Plate Size and List Dimensions: Width and Height Provide your dimensions in the corresponding space (2a = Width / 2b = Height)

C

CUSTOM

L

L

M

M

S

S

XS

XS

3 Select the MATERIAL:

- Aluminum (Paint Finish)
- Brass Unfinished (Standard)

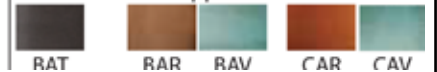
- Stainless Steel: (Standard)
- Copper Unfinished (Standard)
- OTHER _____

4 Select the FINISH:

Stock Powder Coat Colors



Brass & Copper Finishes



CSL- _____
1 2 2a 2b 3 4

1. FIXTURE TYPE

1. Provide Artwork
Factory will assign
design code

2. PLATE SIZE

Must Complete Step 1 in
order to proceed

- CUSTOM
- LARGE
- MEDIUM
- SMALL
- EXTRA SMALL

2a. WIDTH

Rounded up to nearest
whole number
W: _____

2b. HEIGHT

Rounded up to nearest
whole number
H: _____

3. MATERIAL

- ALUM
- BRS
- SS
- COP
- OTHER

4. FINISHES See above chart for reference

- | | | |
|-----|-----|------------------------------|
| BLT | HTX | WHT |
| ATV | RBV | WTX |
| BLK | RST | BKM (Brass and Copper only) |
| BRT | STU | *TBD (Brass and Copper only) |
| CAM | WBR | BAV (Brass and Copper only) |
| CPR | WIR | *TBD (Brass and Copper only) |
| | | CAV (Brass and Copper only) |

RAL: _____

WORKSHEET

CUSTOM STEP LIGHTS

W1-6

OPTION 6

STEP 1 of 1

SELECT YOUR LED MODULE SYSTEM

1. Choose your Adjustable LED Module Assembly
2. Choose your LED Module Reflector Assembly

1. LED Module Adjustable Brackets(LEDMD): Performance. Great Value. (Choose one LED Modules based on the back box dimensions)

1 Choose your Adjustable LED Assembly:



10W LED MODULE
Minimum Box Size
3"H x 4"W x 3"D



2x 10W LED MODULE
Minimum Box Size
3"H x 7.50"W x 3"D



30W LED MODULE
Minimum Box Size
3"H x 8.25"W x 3"D



2x 30W LED MODULE
Minimum Box Size
3"H x 14.25"W x 3"D

2 Select the CCT:

A. 2700K B. 3000K C. 4100K

3 Select the VOLTAGE:

A. 12V B. 120V C. 208V D. 220V E. 240V F. 277V G. 120-277MV H. OTHER _____

RETROFIT ADJUSTABLE BRACKET LED MODULE

RABLEDM _____ - _____ - _____
1 2 3

1. LED Assembly

1. 10W LED Module
2. 2x 10W LED Module
3. 30W LED Module
4. 2x 30W LED Module

2. CCT

- 2700K
- 3000K
- 4100K

3. Voltage

- 120V
- 208V
- 220V
- 240V
- 277V
- Other

2. LED Module Reflector Assembly (LEDMD): Performance. Great Value. (Choose one LED Modules based on the back box dimensions)

1 Choose your LED Reflector Assembly:



10W LED MODULE
Minimum Box Size
2.25"H x 3.50"W x 2.25"D



2x 10W LED MODULE
Minimum Box Size
2.25"H x 6.0"W x 2.25"D



30W LED MODULE
Minimum Box Size
2.25"H x 6.75"W x 2.50"D



2x 30W LED MODULE
Minimum Box Size
2.25"H x 13.0"W x 2.50"D

2 Select the CCT:

A. 2700K B. 3000K C. 4100K

3 Select the VOLTAGE:

A. 12V B. 120V C. 208V D. 220V E. 240V F. 277V G. 120-277MV H. OTHER _____

RETROFIT REFLECTOR LED MODULE

RRLEDMD _____ - _____ - _____
1 2 3

1. LED Assembly (Reflector)

1. 10W LED Module
2. 2x 10W LED Module
3. 30W LED Module
4. 2x 30W LED Module

2. CCT

- 2700K
- 3000K
- 4100K

3. Voltage

- 120V
- 208V
- 220V
- 240V
- 277V
- Other



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WORKSHEET

CUSTOM STEP LIGHTS

W1-7

OPTION 7

STEP 1 of 1

SELECT YOUR LED PLUG N PLAY SYSTEM

LED Plug n Play (LEDPNP): 12V-277V Reflector Assembly

(Select one of the LED Plug N Play's based on back box dimension)

1 Choose your LED Reflector Assembly:

1.



3W PLUG N PLAY

Minimum Box Size
2.25"H x 3.5"W x 1.5"D

2.



No Lamp Socket

Minimum Box Size
2.25"H x 3.5"W x 1.5"D

3.



2x 3W PLUG N PLAY

Minimum Box Size
2.25"H x 6"W x 1.5"D

4.



2x No Lamp Socket

Minimum Box Size
2.25"H x 6"W x 1.5"D

2 Select the CCT:

A. 3000K

3 Select the VOLTAGE:

A. 12V

C. 208V

E. 240V

G. OTHER _____

B. 120V

D. 220V

F. 277V

RETROFIT REFLECTOR PLUG N PLAY

RRPNP-

1

2

3

1. LED Plug N Play

1. 3W LED Omni 3 Bulb
2. No Lamp Socket
3. 2x 3W Omni3 Bulb
4. 2x No Lamp Socket

2. CCT

A. 3000K

3. Voltage

- A. 12V (3w Ba15s Bayonet Base) L12
- B. 120V (3w GY 6.35 Bi-Pin Base) L160
- C. 208V (3w Ba15s Bayonet Base) L12 w/ driver
- D. 220V (3w Ba15s Bayonet Base) L12 w/ driver

- E. 240V (3w Ba15s Bayonet Base)L12 w/ driver
- F. 277V (3w Ba15s Bayonet Base) L12 w/ driver
- G. Other